

STATEMENT OF WORK/ANALYSIS

PROJECT TITLE	Example		
COMPANY NAME		CLIENT	
CLIENT OWNERSHP		DATE SUBMITTED	
eCONDUIT	Joe Garza, Co/Founder	VERSION	1.0
PROJECT BEGIN DATE	TBD	END DATE	TBD

1.0 INTRODUCTION

Statement of Work Summary:

1.1 Background

Provide SAAS license agreement between Client and eConduit providing a connection from eConduit to approved and supported Client payment devices/applications allowing Client the ability to provide integrated payment services to point of sale systems integrated to eConduit or acquired direct.

1.2 Scope of Work

Identify payment devices, support structure, deployment, and licensing.

1.3 Objective(s)

OBJECTIVE	Overview
Acceptable payment device(s)	Selection of preferred payment devices currently certified to eConduit
Deployment	Client to provide file creation, downloading, testing and deployment to end users (businesses).
Authorization host	
Support	Client to provide direct support to end users (sub licensors) for all hardware, payment, and connection capabilities. eConduit to provide support resources and documentation to train Client employees on communication errors, possible errors with connected payment applications, and resolution/help documentation for possible network errors.
Compensation	eConduit is licensed as a service, determine application cost and service cost. Final application costs based on selected hardware.

2.0 TASKS / ACTIVITIES / QUESTIONS

TASK #	DESCRIPTION
2.1	Please provide list of terminals you would like supported. Available devices are Pax, Pax Android, Clover station, Clover Flex, Clover Mini, Tetra on North (needs updated Ingenico application) and others.
2.2	Will you leverage the Pax Android line with need for branded application for Pax store?.
2.3	Countries?

2.4	Any devices not currently supported by us that are needed ?
2.5	Unique or special requirements?
2.6	Is tokenization available for follow up transaction direct to an API bypassing the payment device?

3.0 Deliverables

Licensor agreement to include the following deliverables below.

TASK #	DUE DATE	DELIVERABLE DESCRIPTION
3.1	eConduit PAAS	API service to certified devices
3.2	eConduit Branded Android application	Included - submission to Pax marketplace, Clover and additional marketplaces managed by Client
3.3	Certified devices	Pax, Pax Android, Clover and if needed, Ingenico Tetra.
3.4	eConduit ISV base	Access to partner with, board merchants and have access to eConduit ISV base. eConduit makes no guarantees to exclusivity or agnostic ISV status
3.5		

4.0 TERMS OF PAYMENT

4.1 **Fee Summary** – fee schedule is provided in two components, (1) licensing of eConduit SAAS platform for messaging to and from POS to payment device, and (2) app license fee of eConduit app on payment device(s) of choice.

4.2 Fee Breakdown

RATE SCHEDULE		
Overview	Cost	DESCRIPTION
eConduit API	See section 5.0 below	Service fee for connecting to Client payment device of choice.
Application	TBD	One-time license fee for each deployed app residing or connected to eConduit SAAS
Professional services	N/A	
eConduit ISV base (optional)	TBD	Used on a per account basis, transaction cost when businesses using payment services of Client although commands are sent directly to eConduit API

5.0 eConduit API Schedule (per connected device with live authorization on a monthly basis)

Device Communication	
Devices Monthly	Cost per device

6.0 STANDARDS, PCI, SUPPORT, COMPLIANCE, SLA

6.1 Standards

eConduit holds the highest standards for supporting clients. It is expected those licensing eConduit adhere to the same standard levels. Agreements and Terms of Service reflect these standards.

6.2 PCI

eConduit provides integration from POS/gateway to eConduit service, to payment device(s), and finally from payment device to authorization network of choice. eConduit does not and will never touch, store, or transmit card data. Although governed by PCI and card brand rules, eConduit will never be required to touch or transmit sensitive card data. If required to pass encrypted card data through our service, we will require acceptable brand certifications and qualifications.

6.3 Support

First line support for all payment device(s) are managed and supported by the licensor.

6.4 Brand Compliance

eConduit adheres to applicable brand requirements.

6.5 Service Level Agreement

SLA agreements are included in our licensing agreements.

6.6 Application Certifications

The eConduit application is installed on payment device(s) of choice or leverages the communication capabilities of the selected payment device to connect to our service. Once connected, eConduit communicates to payment devices over WIFI, cellular and/or Ethernet. At no time does eConduit modify, impact, or alter the security, certification, or usage of the payment application. We hold no liability for the use of selected payment devices or functionality of the device.

